

GXS RollStream

Revolutionising B2B Relationships



Today, more than 230 million people worldwide utilise social networks to communicate with their friends, relatives and co-workers. Social networks have revolutionised the ways in which people communicate socially and the same revolution is underway in the professional world. Innovative business executives worldwide are harnessing the power of social networks to market products and services to customers around the globe. However, most business organisations are struggling to bring the power of social networking to their business-to-business processes.

Traditional channels for B2B communication, such as phones, emails and faxes, can make interaction between you and your trading partners difficult, disorganised and time consuming. With RollStream, GXS brings a new level of innovation to the world of B2B communication by empowering the “human network.”

RollStream delivers an innovative, unique gateway to facilitate better, faster and easier B2B collaboration between your company’s employees and the individuals within the organisations with which you do business. With an emphasis on the power of the individual, GXS helps you to implement a cost-effective, easy-to-use collaboration solution that enables more accurate, complete trading partner contact information, reduced time to on-board new trading partners, reduced trading partner management costs, more efficient roll-out of new initiatives to your community, and significant savings from cost discrepancy resolution.



KEY BENEFITS

- Maintain up-to-date, complete trading partner contact & credential information
- On-board new trading partners easier, faster, and more accurately
- Execute large scale B2B programs with fewer resources
- Manage compliance & operational programs across your community
- Collaborate in online workspace forums to improve processes & profitability
- Gain significant savings from price/cost & shipment discrepancy resolution

“With RollStream we can drive our goals through our supplier communities. And that means we can drive our business off of our values.”

—CEO, LEADING HEALTH PROVIDER NETWORK



On-Demand B2B Community Management

Interactive Trading Partner Directory

A social network for your trading partner community, to organise, govern, and share contact data capabilities, credentials, contacts in one central location.

Registration Management

Automate multi-party process for requesting, adding and approving new trading partners.

Change Management

Fully auditable, multi-party process to manage internally or externally initiated changes to master data.

Project Management & Compliance

Customisable templates and workflow to execute and monitor critical trading partner initiatives from EDI compliance to regulatory reporting.

B2B Workspaces

Online workspaces where buyers and suppliers can share documents, discuss topics and facilitate events such as RFP responses, product design sessions, or marketing initiatives.

Dispute Management

An interactive productivity tool for capturing and rapidly resolving multi-party disputes and discrepancies with full traceability and audit control.

About GXS

GXS is a leading global provider of B2B e-commerce solutions that simplify and enhance business process integration and collaboration among trading partners. Organisations worldwide, including more than 70 percent of the Fortune 500, leverage the on-demand services on GXS Trading Grid® to extend supply chain networks, optimise product launches, automate warehouse receiving, manage electronic payments and gain supply chain visibility. GXS Managed Services, GXS' B2B outsourcing solution, empowers customers with the expertise, technical infrastructure and program support to conduct B2B e-commerce with trading partners globally.

Based in Gaithersburg, Md., GXS has an extensive global network and has local offices in the Americas, Europe and Asia-Pacific regions. GXS can be found on the Web at www.gxs.co.uk.



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"Our supplier management team set up a RollStream community with over 6,200 suppliers in under three weeks."

— SVP SUPPLIER MANAGEMENT
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